



# biorestorative

t h e r a p i e s



A Nasdaq Company

40 Marcus Drive,  
Melville, 11747 NY  
[www.biorestorative.com](http://www.biorestorative.com)

# FORWARD LOOKING STATEMENT

STATEMENTS IN THIS PRESENTATION, INCLUDING THE INFORMATION SET FORTH AS TO THE FUTURE FINANCIAL OR OPERATING PERFORMANCE OF BIORESTORATIVE THERAPIES, INC. (THE "COMPANY") THAT ARE NOT CURRENT OR HISTORICAL FACTUAL STATEMENTS MAY CONSTITUTE "FORWARD LOOKING" INFORMATION WITHIN THE MEANING OF THE U.S. FEDERAL AND STATE SECURITIES LAWS. WHEN USED IN THIS PRESENTATION, SUCH STATEMENTS MAY INCLUDE, AMONG OTHER TERMS, SUCH WORDS AS "MAY," "WILL," "EXPECT," "BELIEVE," "PLAN," "ANTICIPATE," "INTEND," "ESTIMATE," "PROJECT," "TARGET" AND OTHER SIMILAR TERMINOLOGY. THESE STATEMENTS REFLECT CURRENT EXPECTATIONS, ESTIMATES AND PROJECTIONS REGARDING FUTURE EVENTS AND OPERATING PERFORMANCE AND SPEAK ONLY AS TO THE DATE OF THIS PRESENTATION. READERS SHOULD NOT PLACE UNDUE IMPORTANCE ON FORWARD LOOKING STATEMENTS AND SHOULD NOT RELY UPON THIS INFORMATION AS OF ANY OTHER DATE.

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MANY OF THESE ISSUES CAN AFFECT THE COMPANY'S ACTUAL RESULTS AND COULD CAUSE THE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED IN ANY FORWARD-LOOKING STATEMENTS MADE BY, OR ON BEHALF OF, THE COMPANY. YOU ARE CAUTIONED THAT FORWARD LOOKING STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE, AND YOU SHOULD NOT PLACE RELIANCE ON THEM. IN FORMULATING THE FORWARD-LOOKING STATEMENTS CONTAINED IN THIS PRESENTATION, IT HAS BEEN ASSUMED THAT BUSINESS AND ECONOMIC CONDITIONS AFFECTING THE COMPANY AND THE ECONOMY GENERALLY WILL CONTINUE SUBSTANTIALLY IN THE ORDINARY COURSE. THESE ASSUMPTIONS, ALTHOUGH CONSIDERED REASONABLE AT THE TIME OF PREPARATION, MAY PROVE TO BE INCORRECT.

THE DESCRIPTION OF THE COMPANY AND ITS BUSINESS IN THIS PRESENTATION DOES NOT PURPORT TO BE COMPLETE AND IS SUBJECT TO THE MORE DETAILED DESCRIPTION OF THE COMPANY AND ITS BUSINESS IN THE COMPANY'S ANNUAL, QUARTERLY AND CURRENT REPORTS FILED WITH THE SEC.



# LEADERSHIP



**LANCE ALSTODT**  
*Chairman & CEO*

Lance leads BRTX's mission to improve the lives of patients through using Regenerative Medicine. Lance spent over 30 years leading, advising and operating companies within the Healthcare sector.

Lance is the founder of MedVest Capital, a Healthcare fund created in 2013 and prior to that led the Medical Technology Investment banking group at Bank of America Merrill Lynch and Leerink Partners.



**ROBERT KRISTAL**  
*Chief Financial Officer*

Robert has a versatile background of over 25 years on Bay Street and Wall Street

Robert most recently was the DOR for a Healthcare focused Investment Bank. His career has spanned Trading, Sales, Investment Banking and Research.



**FRANCISCO SILVA**  
*Vice President of R&D*

Francisco has over 20 years of experience in the Research & development of cell based and off the shelf therapeutics. As a Vice President R&D he has established high throughput Stem Cell Research Program in Biorestorative Therapies based on his academic and industrial research experience.

Francisco has obtained several patents in cell therapy, and has manuscripts published with regards to translational stem cell research.



**BOB PACCASASSI**  
*Vice President of Quality*

Robert has over 25 years of biotech operations and combined experience in Quality Assurance, Regulatory, and Manufacturing.

Robert is responsible for Quality Control and Regulatory and has held positions at Regeneron, Millennium, and Merck Pharmaceutical companies

# BRTX COMPANY OVERVIEW



Emerging Growth Publicly Traded  
Nasdaq Listed Cell Therapy  
Company



Two platform technologies within  
multi-billion dollar markets



Each Platform has multiple  
applications to leverage



Strong Financial Position with a  
“low float” share structure



Musculoskeletal Health – Active  
Phase 2 Clinical Trial in lower  
lumbar disc degeneration



Metabolic Disease – Key Strategic  
Partnership Opportunities

## BRTX -100

- BRTX 100 is a platform technology with multiple applications
- Autologous based Hypoxically Expanded Transition Cell
- First Indication is cLDD currently approved for a Phase 2 Clinical Study
- Near term opportunities to leverage platform across other avascular zones
- In house ISO certified 7 Manufacturing Facility
- Stem Cell processing and management opportunities through banking
- Create an “off the shelf” autologous platform

## BROWN FAT

- “Off the shelf” allogeneic cell-based therapy targeted to treat obesity, Type 2 diabetes and metabolic disorders using brown fat stem cells
- Brown fat has been shown to regulate metabolic homeostasis in the body
- Large library of human brown adipose tissue (BAT), white adipose tissue (WAT) and brown adipose-derived stem cells (BADSC)
- Initial proof of concept completed in small animal model
- Related BAT patent portfolio, including issued patents in the U.S., Australia and Japan
- Platform program for the development of cell and small molecule therapies

# A Platform Technology

Preclinical

Phase 1

Phase 2

Phase 3

Autologous

## Spine

- Lumbar
- Cervical
- Thoracic

## Musculoskeletal System

- Hips/Knees
- Extremities
- Avascular Zones

## Metabolic

- Type 2 Diabetes
- Obesity
- PCOS

Allogeneic

## Brown Adipose Stem Cells

- ARDS
- Long Hauler Covid

## Gene Modification

- BRTX 200 Polymer/Crispr





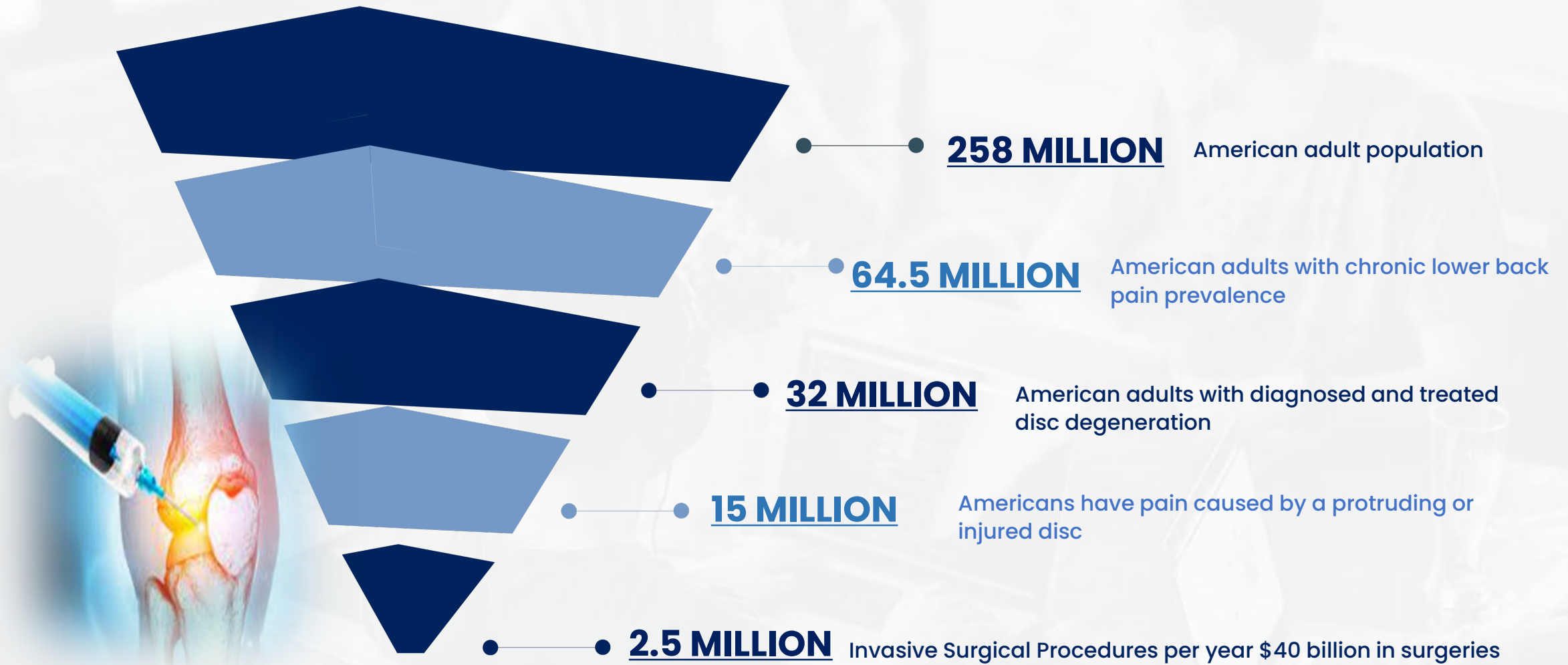
## CHRONIC LUMBAR DISC DISEASE PROGRAM – PHASE 2

- Lead investigational therapeutic product
- Autologous (patient's own) cell-based biologic
- Hypoxic (low oxygen) cultured, bone marrow-derived
- Single intradiscal injection – anticipated 30 minute in-office procedure
- Prior human data provides insight into the potential safety and efficacy of BRTX-100
- FDA authorized commencement of Phase 2 clinical trial
- Large growing market with few comparable autologous therapies



**DISC/SPINE**  
**BRTX-100**

# MARKET OPPORTUNITY – BRTX 100



# STANDARD OF CARE: CLINICAL AND ECONOMIC PROBLEM

## CONSERVATIVE TREATMENTS OFTEN RECURRENT

ORAL MEDICATION TREATMENT/OPIOIDS  
\$1,000 – \$2,000  
Annually



### INJECTION TREATMENT

**\$8,000<sup>3</sup>**

Annually  
\$2,000 per injection,  
2 injections per treatment –semi-annual  
treatment



### PHYSICAL MEASURES

**\$20,000<sup>2</sup>**

Annually  
\$200 per sessions x 2 sessions per  
week



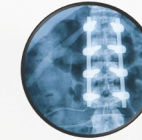
**SIMPLE ELEGANT SOLUTION**  
INTRODUCE HYPOXIC CULTURED  
AUTOLOGOUS MSCs

**BRTX-100**

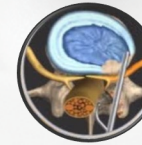
**SINGLE INTRA-DISCAL INJECTION**  
EXACTLY 40MM CELLS  
PROCEDURE TIME ~ 20 minutes

## SURGICAL TREATMENTS WITH RE-OP RATES OFTEN 10-20%

**SPINAL FUSION SURGERY**  
\$110,000<sup>1,5</sup>



**DISCECTOMY**  
\$20,000 – \$50,000<sup>2</sup>



**DISC REPLACEMENT SURGERY**  
\$80,000 – \$150,000<sup>1,5</sup>



**NON-INVASIVE TREATMENT**

**NON-INVASIVE TREATMENT**

**INVASIVE TREATMENT**



# LOGISTICAL/CLINICAL PROCESS



## CLEARED DSMB June 2023

- Unanimous approval by the DSMB to continue trial without changes
- BRTX-100 is safe and well tolerated
- All 4 subjects successfully dosed with either 40 mil hMSCs or placebo
  - First time 40 million cells injected in a human subject
- 3:1 randomization
- No Significant Adverse Events
- VAS, ODI, SF-12, RMDQ, and FRI scores to measure pain and function were collected
- Opportunity to leverage this data and clinical package





# POSITIVE HUMAN DATA

Human data from studies of therapies similar to brtx-100 show reduced pain, increased function, and an absence of significant safety issues with a durable response.

Centeno et al. *J Transl Med* (2017) 15:197  
DOI 10.1186/s12967-017-1300-y

Journal of  
Translational Medicine

## RESEARCH

## Open Access



**Treatment of lumbar degenerative disc disease-associated radicular pain with culture-expanded autologous mesenchymal stem cells: a pilot study on safety and efficacy**

Christopher Centeno<sup>1,2</sup>, Jason Markle<sup>1</sup>, Ehren Dodson<sup>2\*</sup>, Ian Stemper<sup>2</sup>, Christopher J. Williams<sup>1</sup>, Matthew Hyzy<sup>1</sup>, Thomas Ichim<sup>3</sup> and Michael Freeman<sup>4</sup>

Kumar et al. *Stem Cell Research & Therapy* (2017) 8:262  
DOI 10.1186/s13287-017-0710-3

Stem Cell Research & Therapy

## RESEARCH

## Open Access



**Safety and tolerability of intradiscal implantation of combined autologous adipose-derived mesenchymal stem cells and hyaluronic acid in patients with chronic discogenic low back pain: 1-year follow-up of a phase I study**

Hemant Kumar<sup>1†</sup>, Doo-Hoe Ha<sup>2†</sup>, Eun-Jong Lee<sup>3†</sup>, Jun Hee Park<sup>4</sup>, Jeong Hyun Shim<sup>4</sup>, Tae-Keun Ahn<sup>5</sup>, Kyoung-Tae Kim<sup>6</sup>, Alexander E. Ropper<sup>7</sup>, Seil Sohn<sup>1</sup>, Chung-Hun Kim<sup>8</sup>, Devang Kashyap Thakor<sup>9</sup>, Soo-Hong Lee<sup>10\*</sup> and In-Bo Han<sup>1\*</sup>

## Original Clinical Science—General



**Intervertebral Disc Repair by Allogeneic Mesenchymal Bone Marrow Cells: A Randomized Controlled Trial**

David C. Noriega, MD, PhD,<sup>1</sup> Francisco Ardura, MD, PhD,<sup>1</sup> Rubén Hernández-Ramajo, MD, PhD,<sup>1</sup> Miguel Ángel Martín-Ferrero, MD, PhD,<sup>1</sup> Israel Sánchez-Lite, MD,<sup>2</sup> Borja Toribio, MD,<sup>2</sup> Mercedes Alberca, PhD,<sup>3</sup> Verónica García, PhD,<sup>3</sup> José M. Moraleda, MD, PhD,<sup>4</sup> Ana Sánchez, MD, PhD,<sup>5</sup> and Javier García-Sancho, MD, PhD<sup>5</sup>

Stem Cells and Development > Vol. 28, No. 17 > Original Research Reports

**The Traceability of Mesenchymal Stromal Cells After Injection Into Degenerated Discs in Patients with Low Back Pain**

Helena Barreto Henriksson , Nikolaos Papadimitriou, Daphne Hingert, Adad Baranto, Anders Lindahl, and Helena Brisby

Anders Lindahl

Published Online: 23 Aug 2019 | <https://doi.org/10.1089/scd.2019.0074>



# TRIAL DESIGN

## FDA Cleared IND 17275: Phase 2 Randomized, Controlled Study Design in Patients with CLDD

### Study Design and Patient Population

- Study includes 99 subjects (2:1 product to placebo)
- 40,000,000 cells/dose
- Included subjects will have only one symptomatic diseased disc
- Primary efficacy endpoint at 12 m, F/U at 24 m
  - Improvement in function: at least 30% increase in function based on Oswestry Disability Index questionnaires (ODI)
  - Reduction of pain: at least 30% decreased in pain as measured using a Visual Analogue Scale (VAS)
- Subjects must have current diagnosis of cLDD, typical pain with degeneration of a single disc confirmed by history, exam, radiography, or other acceptable means
- Subjects will have exhausted previous conservative non-operative therapies



# COMPETITIVE LANDSCAPE KEY DIFFERENTIATING FACTORS

## KEY ATTRIBUTES



Hypoxic cultured – in low oxygen environment (5%)

Normoxic cultured – with normal oxygen environment (~20%)

Autologous – uses patients own stem cells – 40 million

Allogeneic – uses human derived stem cells (not from patient) – 6 million

Autologous Platelet Lysate Carrier and Ajuvant

Hyaluronic Acid Carrier

100% Animal-Free Manufacturing Process

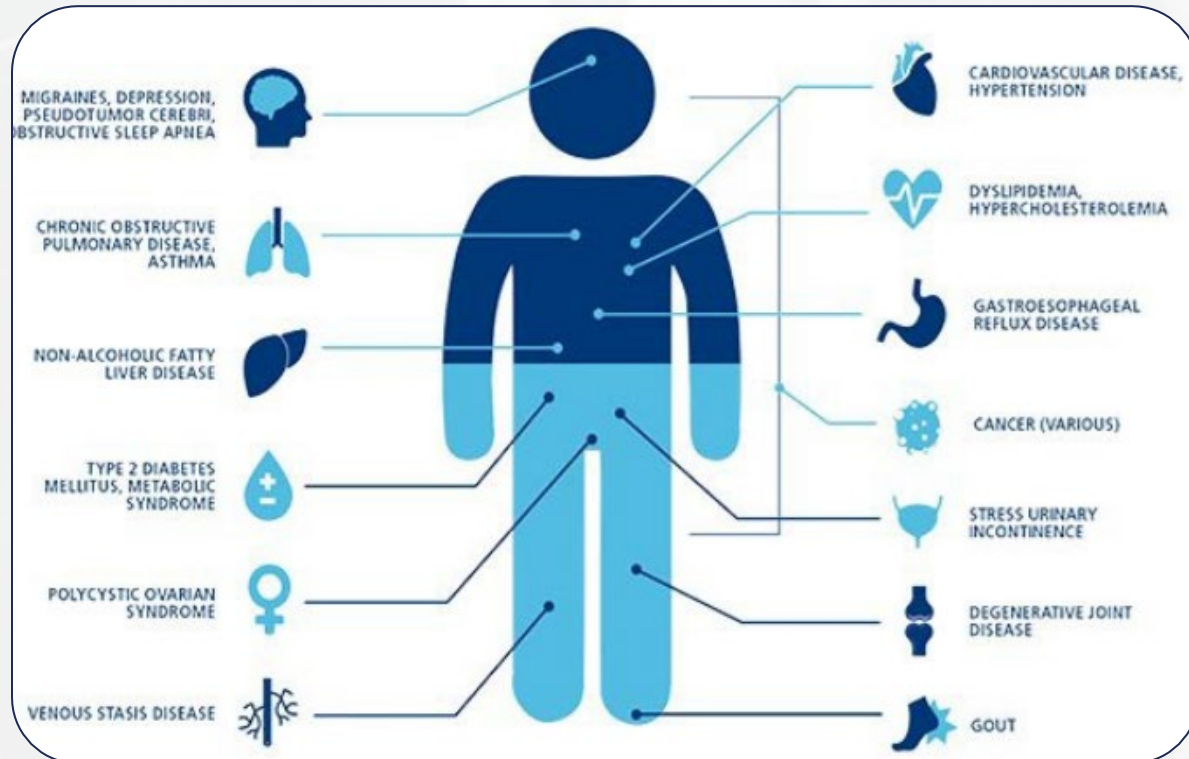
Animal Products Used in Manufacturing Process

## BRTX-100 ADVANTAGES:

- Autologous cells means low to no risk of rejection, greater safety profile (introduction of viral/genetic), potentially streamlined regulatory path
- Hypoxic culturing creates increased cell proliferation, greater plasticity, increased paracrine effect and increased cell survival after application
- Autologous platelet lysate provides growth factors that interact with the cells, allowing for better cell survival
- Low to no risk of safety concerns related to immunological and zoonotic (animal to people) transmission
- Strong runway for value creation with successful clinical results

# BIORESTORATIVE THERAPY PROGRAMS

## Metabolic Program

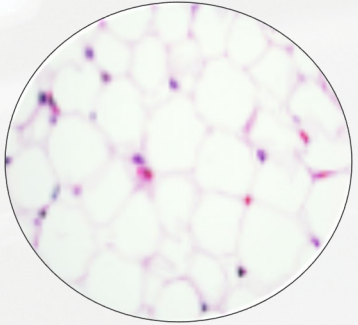


## ThermoStem Program

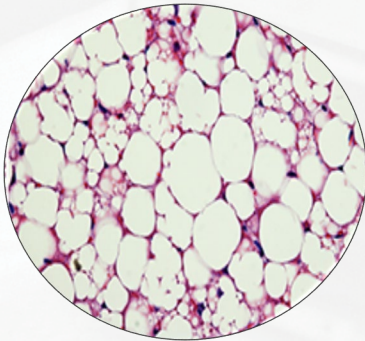
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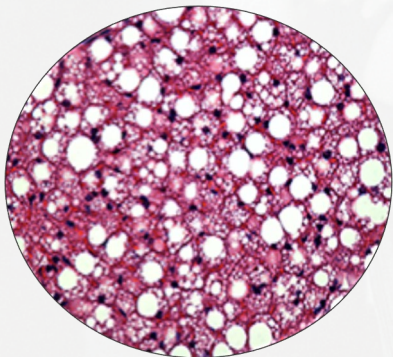
# METABOLIC PROGRAM HIGHLIGHTS



White Fat



Beige Fat



Brown Fat



First human stem cell derived BAT transfer



Creation of first human 3D engineered artificial brown adipose tissue construct (aBAT)



Successful delivery of  
3D aBAT construct in mouse model



Transplantation of aBAT lowered blood  
glucose levels



Transplantation of aBAT decreased  
weight in obese mice



Published initial proof of concept completed

# METABOLIC PROGRAM CLINICAL TIMELINE



Expected filing a Drug Master File (“DMF”) with the FDA to facilitate licensing opportunities

Schedule pre-IND (Investigational New Drug) meeting with FDA to discuss first-in-man fast-track regulatory pathways.

Upon FDA approval commence Phase 1/2 clinical trial.



# INTELLECTUAL PROPERTY

PROGRAM:  
DISC/SPINE



## PATENT TITLES

- Methods and Compositions to facilitate repair of avascular tissue
- Surgical Methods and Compositions to facilitate repair of avascular tissue
- Therapeutic Delivery Device

## # OF APPLICATIONS

- 12

## STATUS

- 2 ISSUED | 10 PENDING

PROGRAM:  
METABOLIC (THERMOSTEM)



## PATENT TITLES

- Brown Fat Compositions and Methods
- Human Brown Adipose Derived Stem Cells and Uses
- Non-naturally occurring three-dimensional (3D) Brown Adipose-Derived Stem Cell aggregates and methods of generating and using the same

## # OF APPLICATIONS

- 25

## STATUS

- 16 ISSUED | 9 PENDING



## **2023 ACCOMPLISHMENTS**

- ✓ Expanded Thermostem patent portfolio in US and Japan
  - ✓ Two Notice of Allowances
- ✓ Completed 4 patient Safety Run-in component for Phase 2
- ✓ Announced a filing and execution of an ATM
- ✓ Announced Northwell Healthcare Partnership – Largest Healthcare System in the Northeast
- ✓ Cleared the DSMB and will continue our Phase 2 trial
- ✓ Closed a \$2.1 Million Registered Direct financing
  - ✓ Enhanced shareholder profile with small institutions and family offices
- ✓ Leveraged our expertise in Regenerative Medicine and a cGMP facility to manufacture a cosmetic product



## SCIENTIFIC ADVISORY BOARD

**WAYNE MARASCO, MD, PhD**  
*Chairman of SAB*

Wayne Marasco, M.D., Ph.D. is a principal faculty member of Harvard Stem Cell Institute as well as a Professor in the Department of Cancer Immunology & AIDS at the Dana-Farber Cancer Institute and a Professor of Medicine at Harvard Medical School.

**JASON LIPETZ, MD**  
*Chairman of SAB Sub Committee  
Disc Advisory Board*

Dr. Lipetz is chief of Spine Medicine for the Northwell Health Spine Center and the founder of Long Island Spine Rehabilitation Medicine.

**HARVINDER SANDHU, MD**  
*Member Disc Advisory Board*

Dr. Harvinder Sandhu is an orthopedic spine surgeon at the Hospital for Special Surgery, specializing in minimally invasive spine surgery, endoscopic spine surgery, microsurgery, computer-assisted surgery, and the study and use of spinal biologics

**WAYNE OLAN, MD Clinical**  
*Director of  
Regenerative Disc / Spine Program*

Dr. Olan is a board-certified Interventional Neuroradiologist and the director of Endovascular and Minimally Invasive Neurosurgery in Washington, D.C. at The George Washington University Medical Center.

**CHRISTOPHER PLASTARAS, MD**  
*Member Disc Advisory Board*

Dr. Plastaras is MossRehabs' Clinical Director of Musculoskeletal Spine & Sports Rehabilitation Medicine.

**JOY CAVAGNARO, PHD**  
*Member*

Dr. Joy Cavagnaro is currently the President and Founder of Access BIO, L.C., located in Boyce, Virginia, a company specializing in science-based regulatory strategies. Dr. Cavagnaro held positions with the FDA Center for Biologics Evaluation and Research (CBER), for a decade.

## COMPANY HIGHLIGHTS

- ✓ cGMP ISO-7 Certified Clean room
- ✓ Disruptive Platform Technologies in Cellular Therapy
- ✓ Strong Preliminary Data Indicative of Positive Trial Outcomes
- ✓ Active Phase 2 Trial in Spine
- ✓ Addressing Multi-Billion Dollar Markets with Unmet Needs
- ✓ Opportunity for Key Strategic Partnerships
- ✓ Multiple Near-Term Value Enhancing Inflection Points
- ✓ Strong Intellectual Property Protection
- ✓ Experienced Management Team & Scientific Advisory Board






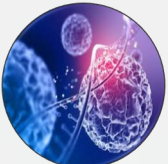


## **FINANCIAL SUMMARY**

<b>Current Capitalization</b>	<b>Shares</b>
<b>Basic Shares Outstanding</b>	<b>4,667,641</b>
<b>Cash</b>	<b>13 MILLION</b>
<b>Debt</b>	<b>\$0</b>

Data as Q2 filing  
08/11/2023

# BioRestorative Upcoming Milestones/Catalysts

	Events	Timing	Outcome
	<b>Site Enrollment Announcements</b> <b>Patient Recruitment/Enrollment</b>	<b>Ongoing</b>	<ul style="list-style-type: none"> <li>Continue to announce prestigious sites and notable KOLs for BRTX 100 enrollment</li> <li>Periodically update for meaningful enrollment milestones</li> </ul>
	<b>Expand Patent Portfolio</b>	<b>Ongoing</b>	<ul style="list-style-type: none"> <li>Additional patents announcements – Brown Fat</li> <li>Provisional Patent around BRTX 200 (next generation )</li> </ul>
	<b>University Collaborations</b>	<b>Ongoing</b>	<ul style="list-style-type: none"> <li>University of Stockholm Brown Fat Cells – Project Space Nontherapeutic uses</li> </ul>
	<b>PRE IND–Announcement</b> <b>Additional Indication / IND</b> <b>Regenerative Medicine MFG</b>	<b>2023</b> <b>2023</b> <b>2023</b>	<ul style="list-style-type: none"> <li>Brown Fat Related</li> <li>Leverage BRTX-100 platform technology into other indications</li> <li>Leverage our Manf facility/skill in the cosmetic space</li> </ul>



# biorestorative therapies

